

Thank you for downloading the Logistics Concepts RFQ Companion Pack.

This pack provides practical templates to structure an RFQ, collect bids consistently, evaluate providers objectively, and govern performance after award.

Recommended workflow:

- 1) Start with the RFQ Master Package (PDF) and tailor scope and requirements.
- 2) Share the Provider Questionnaire (PDF) and the Excel templates with bidders.
- 3) Use the Bid Normalization & Scoring Model (Excel) to compare and document decisions.
- 4) Prepare the award decision using Award Allocation Scenarios (Excel).
- 5) Deploy the KPI & QBR template (Excel) and follow the 30/60/90 Implementation Plan (PDF).

Website: [logistics-concepts.com](https://logistics-concepts.com)